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EMPLOYMENT

2019- MIT, Professor
2017-2019 MIT, Associate Professor (with tenure)
2015-2017 MIT, Assistant Professor
2014-2015 UCLA, Assistant Professor
2009-2014 Yale University, Assistant Professor

OTHER APPOINTMENTS

2017-2018 Trione Visiting Associate Professor, Stanford
2017- National Bureau of Economic Research (NBER), Research Associate (ITI, DEV, PR)
2016- Bureau for Research and Economic Analysis of Development (BREAD), Fellow
2015- Centre for Economic Policy Research (CEPR), Research Fellow (Development)
2015- J-PAL Affiliate
2012-2018 Junior Fellow of the Department of Economics, Hebrew University
2012 London School of Economics, Visiting Fellow Spring 2012
2011 Harvard University, Visiting Scholar Fall 2011
2011- National Bureau of Economic Research (NBER), Faculty Research Fellow (ITI, DEV)
2011-2015 Bureau for Research and Economic Analysis of Development (BREAD), Affiliate
2011-2015 Centre for Economic Policy Research (CEPR), Research Affiliate (Development)
2009- International Growth Centre (IGC), Research Affiliate

PROFESSIONAL ACTIVITIES

2019- International Growth Centre (IGC), Research Program Director
2018- Co-chair J-PAL Firms Sector
2018- Associate Editor, Quarterly Journal of Economics
2018- Associate Editor, American Economic Review
2017- Associate Editor, Journal of International Economics
2011-17 AER Excellence in Refereeing Award 2011, 2012, 2013, 2015, 2016, 2017
2008- Referee for the American Economic Review, Review of Economic Studies, Journal of Political Economy, Quarterly Journal of Economics, Econometrica, American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, Review of Economics and Statistics, Journal of Development Economics, The B.E. Journal of Economic Analysis & Policy, Journal of International Economics, Journal of Population Economics, Journal of Economic Literature.

EDUCATION

Princeton University, Ph.D. in Economics, June 2009
London School of Economics, MSc Economics, *with Distinction*, 2003
Cambridge University, MA BA Economics, *First Class Honours, St John's College*, 2002

AREAS OF INTEREST

International Trade, Development

PUBLISHED AND FORTHCOMING PAPERS

“Trade, Tastes and Nutrition in India” *American Economic Review*, 103(5): 1629-63 (August 2013)

“The Caloric Costs of Culture: Evidence from Indian Migrants” *American Economic Review*, 106(4): 1144-81 (April 2016)

“Endogenous Skill Acquisition and Export Manufacturing in Mexico” *American Economic Review*, 106(8): 2046-85 (August 2016)

“Exporting and Firm Performance: Evidence from a Randomized Experiment” with Amit Khandelwal and Adam Osman *Quarterly Journal of Economics*, 132(2): 551-615 (May 2017) Editor’s Choice

“Organizational Barriers to Technology Adoption: Evidence from Soccer-Ball Producers in Pakistan” with Azam Chaudhry, Shamyla Chaudry, Amit Khandelwal and Eric Verhoogen *Quarterly Journal of Economics*, 132(3): 1101–1164 (August 2017)

“Retail Globalization and Household Welfare: Evidence from Mexico” with Ben Faber and Marco Gonzalez-Navarro *Journal of Political Economy*, 126(1): 1–73 (February 2018) Lead Article

“How Do We Choose Our Identity? A Revealed Preference Approach Using Food Consumption” with Moses Shayo and Eve Sihra *Journal of Political Economy*, Forthcoming

WORKING PAPERS

“Who’s Getting Globalized? The Size and Implications of Intra-national Trade Costs” with Dave Donaldson *Revise and Resubmit at Econometrica*

“Volatility and the Gains from Trade” with Treb Allen *Revise and Resubmit at Econometrica*

“A New Engel on Price Index and Welfare Estimation” with Ben Faber, Thibault Fally and Marco Gonzalez-Navarro

“Working for the Future: Female Factory Work and Child Health in Mexico”

“The Returns to Face-to-Face Interactions: Knowledge Spillovers in Silicon Valley” with Keith Chen and Anton Popov

WORK IN PROGRESS

“Globalization and the Ladder of Development: Pushed to the Top or Held at the Bottom?” with Arnaud Costinot and Masao Fukui

“Spillovers in Technology Adoption: Evidence from a Randomized Experiment in Pakistan” with Azam Chaudhry, Shamyla Chaudry, Amit Khandelwal and Eric Verhoogen

OTHER PUBLICATIONS

“How Distortions Alter the Impacts of International Trade in Developing Countries” with Amit Khandelwal *Annual Review of Economics* (forthcoming)

“Measuring Productivity: Lessons from Tailored Surveys and Productivity Benchmarking” with Amit Khandelwal and Adam Osman *American Economic Association, Papers and Proceedings* (2019) 109: 444-449

“On the Origins and Development of Pakistan's Soccer-Ball Cluster” with Azam Chaudhry, Shamyla Chaudry, Amit Khandelwal, Tariq Raza and Eric Verhoogen *The World Bank Economic Review* (2016)

“Mark-up and Cost Dispersion Across Firms: Direct Evidence from Producer Surveys in Pakistan” with Azam Chaudhry, Shamyla Chaudry, Amit Khandelwal and Eric Verhoogen
American Economic Review Papers & Proceedings (2015) 105(5):537-44

“Habit Formation and the Gains from Price Stability” *CE/Sifo Economic Studies* (2012) 58(2): 373-384

INVITED PRESENTATIONS

- 2020 Berkeley
- 2019 UCSB, UCSD, LSU, Northeastern, Harvard/MIT Development, Harvard/MIT Trade, Nottingham, PSE, Bocconi, Stockholm University, Chicago Harris, Chicago, Toronto, Montreal CIREQ, Oxford, Warwick, Wharton, IPA SME Initiative at MIT, CEMFI, CREI/UPF
- 2018 UC Santa Cruz, Penn State, Berkeley, Stanford, Berkeley ARE, UC Davis, Boston College, NY Fed, Georgetown, Michigan, Chicago Booth
- 2017 Oxford, UNC Chapel Hill, MSU, Warwick, Chicago Booth, World Bank.
- 2016 Princeton, Chicago Understanding Trade Within and Across Countries Workshop, Toronto Cities and Regional Development Workshop, LSE, Toulouse, Dartmouth, Hebrew University, Montreal Workshop on Productivity, Entrepreneurship and Development, NES Moscow, Hitotsubashi Conference on International Trade and FDI, Neemrana Conference.
- 2015 Harvard, UC Denver, Hebrew University, Georgetown, George Washington, Michigan, Michigan Workshop on Microenterprise and SME growth, Harvard, Northwestern.
- 2014 UCLA, Brown, Duke, World Bank, Columbia, Washington University/St Louis Fed, Berkeley, Tufts, INSEAD, Princeton Summer Workshop, NBER Summer Institute Trade, NBER Summer Institute Innovation/Productivity Development & Entrepreneurship, Hebrew U, Northwestern, Stanford, Chicago Booth, MIT, UCSD, MIT/Harvard, Berkeley Haas, NYU, LSE, CEPR/BREAD, Warwick, Pompeu Fabra.
- 2013 Colorado, Wisconsin, Dartmouth, UCLA, Hebrew University, Haifa University, FGV, PUC-Rio, ITAM, Boston University, Penn State, World Bank
- 2012 Bergen, Munich, Warwick, Northwestern, NBER Summer Institute, Inter-American Development Bank, Toronto, Columbia, Harvard/MIT, Chicago, Princeton, World Bank.
- 2011 UBC, Notre Dame Trade and Growth Conference, MIT/Harvard, Hebrew University, Tel Aviv University, Central European University, WB/IZA Child Labor Conference, CESifo South Asia Malnutrition Conference, Syracuse, University of Houston, World Bank, Georgetown.
- 2010 World Bank Trade Group, NBER Summer Institute, Hebrew University, Tel Aviv University, Harvard, University of Pennsylvania, World Bank Structural Change Conference, UVA, UCLA, SAIS, Berlin.
- 2009 Duke, UCSD, Kellogg M&S, Yale, MIT, LSE, Stanford, Chicago Booth, Brown, UCLA Anderson, CREI, 15th BREAD Conference, REStud Tour 2009 (Munich, ULB & Oxford), 2009 SITE at Stanford, Columbia, LACEA TIGN, Paris School of Economics, Toulouse.
- 2008 Northeastern Universities Development Consortium, Boston University.

HONORS, FELLOWSHIPS, GRANTS & AWARDS

- 2019 SIPA Grant – High Impact Entrepreneurship Program Impact Evaluation
- 2018 IGC Grant – Quality Upgrading in Myanmar's Rice Sector
- 2017 IGL Grant – High Impact Entrepreneurship Program Impact Evaluation
- 2017 IGC Grant – Measuring Productivity Across the World
- 2016 MIT-Brazil-Lemann Seed Fund for Collaborative Projects – Teacher Allocation in Brazil
- 2016 World Bank Gender Trade and Competitiveness Grant

2016	Excellence Award in Global Economic Affairs 2016 (Porsche Fellowship)
2015	World Bank i2i and T&C Impact Program – High Impact Entrepreneurship Program Impact Evaluation
2015	IPA SME Initiative Grant – High Impact Entrepreneurship Program Impact Evaluation
2014	ESRC Grant – Worker Sorting, Work Discipline and Development
2013	IGC Grant – Worker Sorting, Work Discipline and Development
2013	PEDL Grant – What are the Barriers to Industrial Upgrading? Evidence from Pakistan
2013	IPA SME Initiative Grant – The Impact of Exporting: Evidence from a Randomized Experiment
2012	PEDL Grant – The Impact of Exporting: Evidence from a Randomized Experiment
2011	IGC Grant - Spillovers in Technology Adoption: Evidence from a Randomized Experiment in Pakistan
2010	World Bank Structural Transformation and Industrial Policy Grant
2009	IGC Grant – The Impact of Exporting: Evidence from a Randomized Experiment
2009	IGC Grant – Who’s Getting Globalized? Intra-national Trade Costs and World Price Pass Through in South Asia and Sub-Saharan Africa
2009	REStud Tour Invitee
2006-2008	Fellowship of Woodrow Wilson Scholars, Princeton University
2005-2006	John Parker Compton Fellowship in International Relations, Princeton University
2004-2005	Princeton University Graduate School Fellowship
2005-2006	International Economics Section Summer Fellowship, Princeton University
2004-2006	Princeton University Graduate School Summer Research Fellowship
2003-2004	J Wallace Ely ’32 Fellowship, Princeton University
2003	Ely Devon Prize, Awarded for the best performance in the MSc Economics at LSE
2001	PWC Prize, Awarded for the best performance in Economics at Cambridge University
1999	UK Economic, Monetary and Industrial Delegate, European Youth Parliament, Rome

DISSERTATIONS SUPERVISED

2018	Yuhei Miyauchi (Initial Placement Boston University)
2017	Meredith Startz (Initial Placement Stanford), Eve Sihra (Initial Placement Hebrew U Postdoc)
2013	Adam Osman (Initial Placement UIUC), Yu Liu (Initial Placement Fudan)
2011	Treb Allen (Initial Placement Northwestern)

PROFESSIONAL EXPERIENCE

2004-2005	World Bank Group, Short Term Consultant for the South Asia Poverty Reduction and Economic Management Unit, Washington, DC
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